

# Market share of energy storage system integrators

Which energy storage integrator is the best?

Fluence has a track record of being the integrator of choice for ground-breaking energy storage projects. Last month, it was revealed that the US-headquartered integrator had been selected by Tilt Renewables to deliver the 100 MW /200 MWh Latrobe Valley battery energy storage system (BESS) located south of Morwell in Victoria.

How has the BESS integrator market changed over the past year?

According to the report, market concentration has increased significantly in the North American BESS integrator market in the past year, mainly driven by Tesla, whose market share surged by 60% YoY. "Tesla has the energy storage industry's most vertically integrated supply chain, from manufacturing hardware to providing energy storage solutions."

Which battery system integrators are the most popular in China?

Huawei and BYD entered the top five battery system integrators globally last year, as the Chinese domestic market undergoes a "price war".

How competitive is the BESS integrator market in 2022?

According to Wood Mackenzie, the BESS integrator market had grown increasingly competitive in 2022, with the top five global system integrators accounting for 62% of overall BESS shipments (MWh).

Who is the dominant integrator in the European market?

Additionally, according to Wood Mackenzie, in the European market, dominant integrators include Fluence (19%), Nidec (18%) and BYD (17%). Wood Mackenzie's BESS Integrator market share rankings are based on the number of BESS shipments in MWh in 2022.

Is the BESS integrator industry becoming more competitive?

Kevin Shang, senior research analyst at Wood Mackenzie, said: "As major policy developments propel the battery energy storage systems market, the BESS integrator industry is becoming increasingly competitive."

The five largest battery energy storage system (BESS) integrators have installed over a quarter of global projects. Mainland China battery storage market has experienced drastic growth since 2022 and is ...

The global Battery Energy Storage Systems (BESS) integrator market witnessed significant growth and intensifying competition in 2022, with the top five global system integrators accounting for 62 percent of the total BESS ...

Telsa has overtaken Sungrow as lead producer in the battery energy storage system (BESS) integrator market

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with a 15% market share in 2023, according to Wood Mackenzie's "Global battery energy storage system ...

The energy storage systems market size exceeded USD 486.2 billion in 2023 and is set to expand at more than 15.2% CAGR from 2024 to 2032, driven by the increasing integration of renewable energy sources, advancements in battery ...

Sungrow has lost its crown as the "lead producer" in the battery energy storage system (BESS) integrator market to Tesla, according to the Wood Mackenzie report "Global battery energy storage system integrator ranking ...

The global Battery Energy Storage Systems (BESS) integrator market has grown increasingly competitive in 2022, with the top five global system integrators accounting for 62% of overall BESS shipments (MWh), ...

Tesla has overtaken Sungrow as the largest global producer in the battery energy storage system (BESS) integrator market, earning 15% market share in 2023, according to Wood Mackenzie's latest Global battery energy ...

3 &#0183; Tesla usurps Sungrow as lead BESS producer globally in 2023 Sungrow has lost its crown as the "lead producer" in the battery energy storage system (BESS) integrator market to ...

New data published by S& P Global has revealed the five largest battery energy storage system (BESS) integrators in the world. Together, the top five have installed more than a quarter of the energy storage currently ...

While the global market was under the haze of the epidemic and many countries were still in lockdown, the energy storage market showed extremely strong resilience and began to recover and grow since Q3 and Q4 of 2020. ...

The global energy storage system market was valued at \$198.8 billion in 2022, and is projected to reach \$329.1 billion by 2032, growing at a CAGR of 5.2% from 2023 to 2032. Renewable ...

The Wood Mackenzie report "Global battery energy storage system integrator ranking 2024" states that the market share of the global "top five" BESS integrators shrank to 47%, down from 62% in 2022. ... Europe saw ...

While existing system integrators are striving to increase market share, the fast-growing energy storage market has also attracted many new entrants to this space. "A common feature behind the leading BESS ...

The global system integrators market size was estimated at USD 29.10 billion in 2023 and is expected to grow at a CAGR of 8.2% from 2024 to 2030. ... System Integrators Market Size, Share & Trends Analysis Report

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By Type (Hardware, ...

According to Wood Mackenzie, the BESS integrator market had grown increasingly competitive in 2022, with the top five global system integrators accounting for 62% of overall BESS shipments (MWh). Sungrow dominated ...



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